

Vikram Patel

Community Development & Sustainability Professional

Mobile: +91 8884491177/+91 9945634388 | Email: vikrampatel@live.in | [LinkedIn](#) | Bangalore India.

Experienced development consultant and community development leader with over 20 years of experience, collaborated with international development organizations, NGOs, and social start-ups to increase program output through exceptional communication, problem-solving, decision-making, planning, and execution skills. My expertise lies in developing and implementing impactful livelihood and women development programs, promoting sustainable agriculture practices, and designing health and entrepreneurship development initiatives. With a proven track record of managing multiple projects under strict timelines and fostering collaboration among diverse teams, I am skilled in developing capacity building training manuals and operational manuals for FPOs, as well as in education and skill development for marginalized and urban youth and adolescent girls.

CORE COMPETENCIES

- | | |
|--|---|
| ✓ Community Engagement | ✓ Conflict Resolution |
| ✓ Project Management and Development | ✓ Communication & Advocacy |
| ✓ Sustainable Development | ✓ Leadership |
| ✓ Data Analysis | ✓ Livelihoods and Resilience |
| ✓ Resource Mobilization | ✓ Community Health and Nutrition |
| ✓ Partnership and Capacity Building | ✓ Monitoring, Evaluation, and Learning (MEAL) |
| ✓ Gender & Social Inclusion | ✓ Stakeholder Management |
| ✓ Fundraising and Resource Mobilization | ✓ Programme Development and Management |
| ✓ Emergency Assessment and Response Management | ✓ Strong Leadership and Team Management Skills |
| ✓ Managing Diverse and Multi-Sectoral Programmes | ✓ Strong Communication and Interpersonal Skills |
| ✓ Building Relations with Donors & Securing External Funding | ✓ Performance and Development Review (PDR) |
| ✓ Influence, Advocacy and Networking | ✓ Complaints and Response Mechanism (CRM) |
| ✓ Financial Reporting and Donor Reporting | ✓ Staff Management, Administration & Finance |
| | ✓ Partners & Consortium Members |
| | ✓ Partnership and Capacity Building |
| | ✓ Gender and Social Inclusion |

IT Skills: Operating Systems: Windows, Macs | Microsoft Office | Google Spreadsheets | Analytics: SPSS and SAP | Slack | Skype | Marketing Automation: Sales Fly | Data Visualization : Google | Social Media: Twitter, Facebook

PROFESSIONAL EXPERIENCE

ASHRAYA HASTHA TRUST (AHT) | BANGALORE, INDIA

March 2022 -Till Date

Senior Portfolio Manager | Grant Making and Impact Investment

- ◆ Evaluate grant proposals to determine alignment with organizational objectives and potential impact on beneficiaries.
- ◆ Monitor the progress of grant-funded programs, ensuring that they meet agreed-upon goals, timelines, and budgets, and assess their impact on beneficiaries.
- ◆ Manage a portfolio of more than 100 crores across six thematic areas, including health, education, livelihoods, environment, animal welfare, and disaster management.
- ◆ Oversee more than 75 projects in 22 states and union territories, ensuring that grant funds are used appropriately and accurately recorded.
- ◆ Establish a grants management process and roadmap for the next 10 years.

REACH52.INC | BANGALORE, INDIA

Jun 2020 – Feb 2022

Senior Programme Manager | Community and NGO/ Govt Partnerships

- ◆ Successfully managed the country implementation team, establishing strong partnerships with local NGOs and state government bodies to implement social business model projects and directly impacted over 20,000 families through project activities.
- ◆ Raised awareness for government health initiatives among 4.5 million families across three states and developed country-specific plans to scale and achieve sustainable growth for the organization.
- ◆ Led a high-performing team, including tech, finance, admin, implementation, and fundraising teams, and collaborated with local CSR partners to maximize project impact.
- ◆ Developed strong relationships with key donors, including Unilever, Pfizer, J&J, Facebook, and the Asian Development Bank, and worked closely with internal fundraising teams to develop effective partnership development, proposal writing, and program implementation strategies.

VAHAN.INC. BANGALORE | INDIA

Nov 2019 - Jun 2020

Senior Programme Manager | Partnerships and Community Engagements

- ◆ Developed and implemented strategies to engage with communities and other partners in a meaningful way, fostering partnerships with NGOs, government agencies, and other organizations to facilitate collaboration and resource-sharing.
- ◆ Coordinated effective communication and collaboration between partners, including organizing meetings, sharing information, and providing support as needed.

- ◆ Managed community-led initiatives and programs, overseeing budgeting, monitoring, and evaluation of partnership and community engagement activities aligned with organizational goals to meet the needs of communities and achieve desired outcomes.

ERNST & YOUNG LLP | BANGALORE, INDIA

Jun 2018 -Jun 2019

Senior Project Consultant: Value Chain, Food Security and Livelihoods

- ◆ Developed an action plan for value chain development and established Standard Operating Procedures (SOPs) for data management, managing project budgets, ensuring proper utilization, and identifying, assessing, and managing project risks.
- ◆ Created a process for crop insurance enrolment and claim settlement, presenting data on 40.5 million farmers/beneficiaries of government programs and schemes, and designed a cash transfer program for the Karnataka state government.
- ◆ Conducted an impact study of the key flagship program of the Karnataka state government - Agri Mechanization, and performance of APMC in Karnataka.
- ◆ Prepared and submitted regular progress reports to the management, donors (State Govt of Karnataka and World Bank Groups), and other stakeholders, highlighting achievements, challenges, and providing recommendations for improvement.
- ◆ Coordinated closely with the project team, stakeholders, partners, and other organizations to ensure effective coordination and collaboration to achieve project objectives, developing an action plan to scale up the flagship program through a public-private partnership (PPP) model.

MAGIC BUS INDIA FOUNDATION | BANGALORE, INDIA

Jan 2015 -May 2018

Programme Manager: Partnerships and Programme Management

- ◆ Executed the "Childhood to Livelihood" project in Bangalore, Hosur, Mysore, and Chennai, positively impacting 500,000+ children in 200+ government schools and 100+ urban slums across two states.
- ◆ Collaborated with state education and children's development departments of Karnataka and Tamil Nadu, and engaged 19 leading CSR entities in Hyderabad, Mysore, Chennai, and Bangalore to manage South India's largest project.
- ◆ Established a model livelihood skill development centre in Bangalore, providing livelihood skills training to over 5,000 low-income youth.
- ◆ Implemented Karnataka's state largest sport-for-development program, impacting the lives of numerous children across the state.
- ◆ Managed 120+ team members across two states and collaborated with 18 CSR partners to execute over 40cr worth of projects.
- ◆ Successfully executed Childhood to Livelihood programme impacting 55,000 children, 5000 parents, 3500 youth, and 122 govt schools.

MYRADA (MYSORE RESETTLEMENT AND DEVELOPMENT AGENCY), BANGALORE, INDIA **Jan 2013 - Dec 2014**

Senior Project Consultant: Climate Change, Food Security and Livelihoods

- ◆ Designed and implemented water management, livelihoods, and natural resource management projects, including developing project proposals, budgets, and work plans, and ensuring successful project execution.
- ◆ Conducted assessments and research to identify key issues and challenges related to water management, livelihoods, and natural resource management, providing technical expertise and guidance to project staff and partners.
- ◆ Created the South-South Exchange program for an EU-supported project through Myrada, managing mega watershed programs covering 10,000 hectares and supporting over 10,000 farmer's families impacted by disasters in northeast states.
- ◆ Managed over 120 team members in three states and ten districts, overseeing TDF projects in three states and managing international donors for projects worth over 10 crore.

RELIANCE FOUNDATION | MUMBAI, INDIA

Jun 2011 - Dec 2012

Programme Manager: Agriculture, Livelihoods and Rural Development

- ◆ Played a key role in the Karnataka CSR initiative, managing a budget of 56cr for integrated rural development projects.
- ◆ Managed a team of 11 development professionals and oversaw the activities of 17 village associations.
- ◆ Developed and implemented an integrated rural development model that was successfully scaled across India and adopted by over 300 villages.
- ◆ Mobilized and invested 15cr in water and soil conservation activities and developing alternative livelihoods for poor and labour communities.
- ◆ Doubled the income of 10,000 farming families and diversified their sources of income through agri-allied activities, supporting over 2,000 families.
- ◆ Organized 16,000 farmers under a village farmers' association and treated more than 9,000 hectares of land to improve soil fertility.
- ◆ Supported the development of over 2,000 women-led agri-allied businesses.

SUMMARIZED EARLIER CAREER

IDF FINANCIAL SERVICES PVT LTD | BANGALORE, INDIA

Jun 2009 - Jun 2011

Senior Programme Manager: Financial Inclusion and Livelihoods Development

- ◆ Designed and implemented a financial inclusion and literacy program for self-help groups and farmers across Karnataka, impacting over 12,000 SHGs and 5000+ farmers groups.
- ◆ Managed a team of 15+ professionals responsible for the successful implementation of the program.
- ◆ Partnered with civil society organizations, state government departments, and local banks to maximize the program's impact.
- ◆ Developed a MEAL framework for monitoring the 100+cr credit linkage program backed by State Bank of India.
- ◆ Trained over 1900 ground-level community mobilizers on financial and digital literacy program content.

SPOORTHI INSTITUTE FOR RURAL DEVELOPMENT | CHITRADURGA, INDIA

Project Coordinator: Livelihoods, Food Security and Watershed Development Jun 2004 - Jun 2007

- ◆ Implemented programs in coordination with government agencies, local communities, and stakeholders, impacting 2,000+ scheduled tribal communities in Karnataka and Andhra Pradesh - including with NABARD and the Government of Karnataka.
- ◆ Established partnerships with leading grant agencies, including HIDA, IFDA, EU, Oxfam Navobi, DFID, SIDA, and ILO
- ◆ Successfully converted 2500 hectares of barren land into fertile agricultural land.
- ◆ Managed a team of 16 field members who worked with farmers and women's groups to implement development projects.
- ◆ Made a positive impact on over 12,000 families through an integrated watershed program and supported over 5000 self-help groups in financial inclusion.
- ◆ Managed projects worth over 3.5 crore rupees in the areas of watershed and financial inclusion programs.

SHORT TEAM PROJECT AND CONSULTANTS

- ❖ OUTREACH, Bangalore, India | Freelance Consultant | Jan 2019- Jun 2019
- ❖ Samrudhi Trust, Bangalore, India | Freelance Consultant | July 2018 – Nov 2018
- ❖ TARU Consultants, New Delhi, India | Freelance Consultant | Jan 2018- July 2018
- ❖ Navya Disha Trust, Bangalore, India | Freelance Consultant | Jan 2018- July 2018
- ❖ CRISIL Infrastructure, Mumbai, India | Freelance Consultant | Jan 2022 – May 2022
- ❖ Sikshana Foundation, Bangalore, India | Freelance Consultant | Jan 2019 - Jun 2019

NATIONAL AND INTERNATIONAL CLIENTS

International Aid Agencies: Canadian International Development Agency (CIDA), Plan International Agency (Plan USA), Hunger Wealth, GIZ India, USAID, World Bank, Child Fund India CFI, Hope International Development Agency (HIDA), International Fund for Agriculture Development (IFDA), European Union EU, Oxfam Navobi, DFID – Department of International Development, Swedish International Development Cooperation Agency SIDA, International Labor Organization (ILO), United Nations Educational, Scientific and Cultural Organization (UNESCO) AND World Health Organization (WHO).

Government Agencies: Govt. India - IWMP (Karnataka & AP), NABARD (Karnataka, AP and Tamil Nadu), Govt. Karnataka - Watershed Development Department, Agriculture and Horticulture Department, Govt. of Andhra Pradesh and Telangana - Watershed Development Department, Forest Department. Govt. of Tamil Nadu – Agriculture Development Department, Horticulture Department, KVK Erode, The Indian Council of Agricultural Research (ICAR), National Institute for Urban Development NIUA and CAPART

TRAINING AND CERTIFICATION

Facilitating Social Performance Management, MicroSave, 2014
Introduction to Government and Public Sector – India, Ernst & Young, 2019
Let's Talk Digital, Ernst & Young, 2019
GPS Advisory Solution An Overview – India Advisory, Ernst & Young, 2019
GPS Methods of Public Procurement – India Advisory, Ernst & Young, 2019

PUBLICATIONS AND PAPER PRESENTATIONS

- ◆ “Community Engagement and Development Ethos” – Presented Paper Role of SHGs in Community Development and Financial Empowerment. Mysore University 2009.
- ◆ “Community Lead Water Management and Resource Development Impacts in Karnataka” _ Presented Impact Paper on Watershed Programme of Myrada at Govt.of India Water Resource Development Commission.
- ◆ “Implementation Manual for Community Lead Watershed Development Programmes” _ Contributed to prepare technical manuals for Govt. of Karnataka and IWMP Govt. of India for SOPs for better community lead watershed programmes.
- ◆ Co-author of operational manual for “Social Performance Management Manual for NBFCs/ MFIs” supported by Association of Karnataka Microfinance Institutions (AKMI)
- ◆ On farm production of biomass and compost in dry lands: P. Ramachandrappa, S. N.Doni and Vikram Patel _ Supported by World Bank supported programme Sujala Watershed Development Programme.
- ◆ Use of scarce water resources in dry lands through pitcher irrigation: S. N. Doni and Vikram Patel _Supported by Watershed Development Dept Govt of Karnataka.
- ◆ Application of participatory technology development and dissemination for rain fed agriculture improvement in semi-arid tropics: Kennedy N. Neelkant Pandhare and Vikram Patel _ Supported by IWMP Govt of India.

EDUCATION

Master's in Development Management (MDM) | University of Mysore | 2007-09

Specialisation in Community Development and Sustainable Development

Bachelor of Social Science | Kuvempu University | 2004-07

Specialization in Social Science